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ABSTRACT
        Canadian journals in psychology, education, and
higher education were reviewed to assess the contribution of
psychology to Canadian higher education. Over 100 articles were
selected, plus books and monographs published between 1970 and 1980.
The articles were grouped according to whether they dealt with
cognition and learning; instruction; student characteristics; or the
organization and operation of the university from a psychological
viewpoint. Within each topic area, a further discrimination was made
between whether the articles were theories and experimental findings,
or methods and measurements. Two-thirds of the research was done in
the areas of cognition and learning or instruction, with the greatest
emphasis on teaching methods and the evaluation of teaching. Research
in cognition and learning focused on modes of learning and on the
actual process of learning and thinking. In the category of
instruction, teaching goals and factors and the interaction of
instruction and cognition were focal topics. Methods at this level
were concerned with the effects of different teaching methods, the
training of teaching assistants, and the evaluation of teaching. At
the level of student characteristics, achievement and development
factors were prominent, and methods for selecting and upgrading
students were found. At the most global level, the organization and
operation of the university, the principal topics were staff
development and psychology in the university, and the methods dealt
with special programs in higher education, and evaluation in and of
the university. It is suggested that most of the work with concrete
and abstract learning has not been applied to knowledge as it is
found in university programs. A bibliography is appended. (SW)

The Contribution of Psychology to

Canadian Higher Education

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The Contribution of Psychology to Canadian Higher Education

"What significant contributions has psychology made to Canadian higher education?" is really two questions. The first is, "What relevant psychological research has been done?" and the second is, "How important is it?" To answer the first question, the procedure is relatively straightforward: the reviewer gathers information from all potential sources, and while trying to control for intellectual biases, sorts it into meaningful categories in order to describe it. To answer the second question is more difficult. Importance can be measured by the effect the research has had or the potential effect, but proof of application is often difficult to trace. In most cases, expert judgment must be called upon to determine the importance of the research. I therefore ask the reader to evaluate with me the potential effect of the research discussed in this paper for Canadian higher education.

The first question, "What relevant research has been done?" must be answered within the context of the relationship psychology has to higher education. When we study higher education, we usually study administration and finance, or history and planning, the "public life" of the institution (Trow, 1975). Much less frequently do we study the "private life" - everything related to teaching and learning - in the institution. A review of articles published in the <u>Canadian Journal of Higher Education</u> suggests that psychology,

as represented by learning, instruction, and evaluation, represents ten percent of the total contribution to our understanding of higher education (see Figure 1).

But that is not to say that the contribution of psychology is necessarily small or that little psychological research of relevance to higher education has been accomplished. In fact, there is an abundance of psychological research available on higher education, in part because university students are a favored source of subjects for psychological research. A wealth of knowledge about university and college students exists, not only about how they learn, think, and respond to instruction, but about their sensation and perception, and about clinical, personality, and social factors. A scan of 5 years of articles in the Canadian Journal of Behavioral Science from 1975 to 1980 produced 47 articles with the university student as subject. The left-hand circle of Figure 1 shows the categories into which these articles fell, with the categories based on the dominant factors in the experiments. Although for the purposes of this review paper I limited my attention to the categories of learning and instruction, cognition, and evaluation, which included 19 of the 47 articles, Figure 1 suggests an as-yet unutilized domain of knowledge about the students in our universities.

Not only have psychologists of many stripes done research relevant to higher education, but there are many plainclothes or neighbors-of-
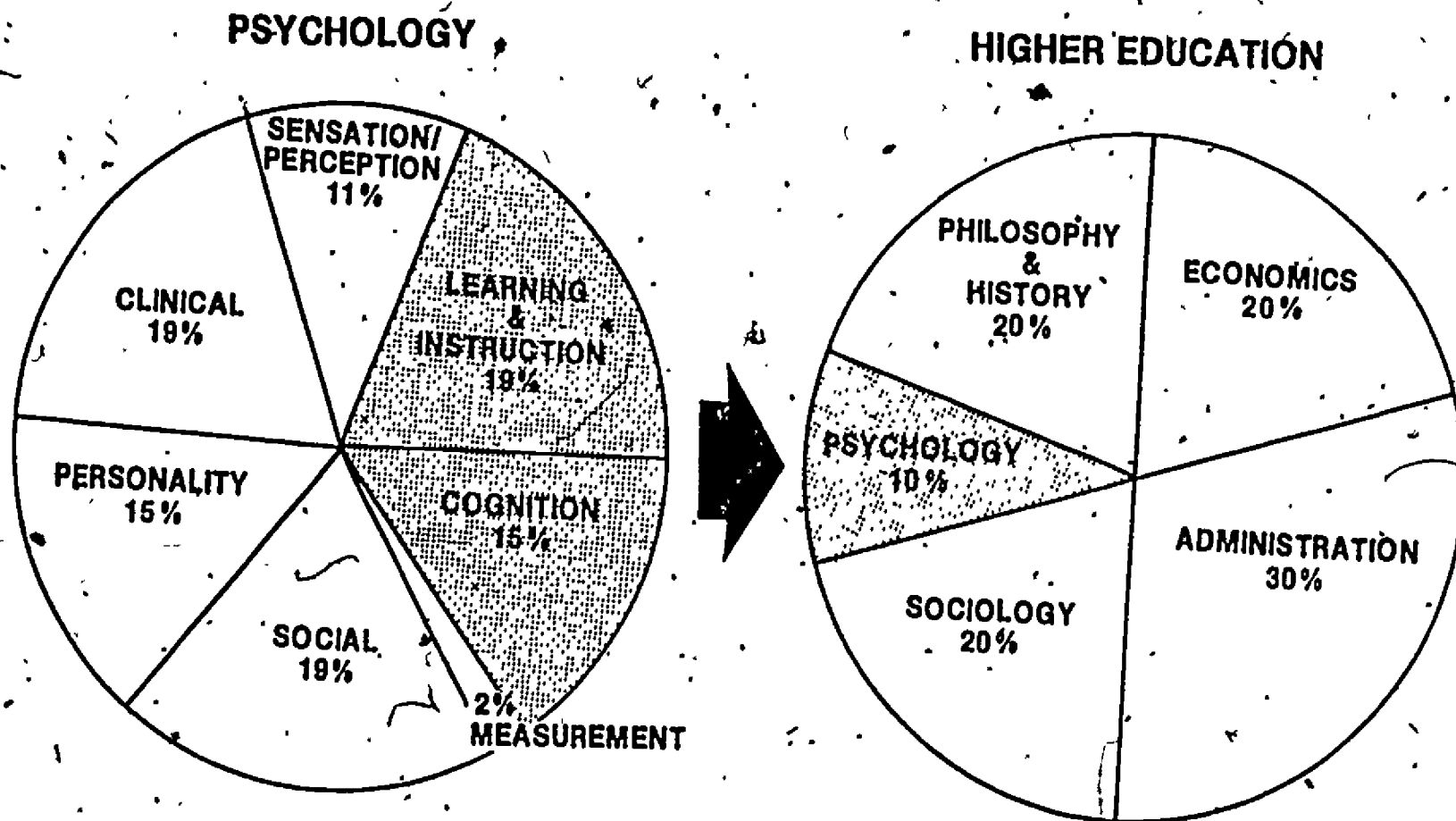
Fig 1: The contribution of psychology to Canadian Higher Education

psychologists who have made contributions to learning, teaching, and evaluation in higher education. Some of these people are sociologists or philosophers by day, and others would list themselves under the generic title "educator," but they have been included in this review because of their willingness to cross the fuzzy boundary into instruction. In addition to the Harris bibliography, the publications that were reviewed were Canadian journals in psychology, education, and higher education. They included: Canadian Psychology/Canadian Psychological Review/ Canadian Psychologist; the Canadian Journal of Behavioral Science; the Canadian Journal of Psychology; the Canadian Journal of Higher Education; the Revue des Sciences de l'éducation; and the Canadian Journal of Education (see Appendix 1). The Journal of Higher Education was reviewed from 1978-80 (12 issues) but no articles pertaining to Canada or by Canadians were found. To be included in the survey, the researchers had to be working in a Canadian setting, and experimental subjects had to be students at a Canadian institution of higher education. The final selection of research included over 100 articles from these journals, plus books and monographs published between 1970 and 1980.

The articles were grouped according to whether they dealt with cognition and learning; instruction; student characteristics; or the organization and operation of the university from a psychological viewpoint. Within each topic area, a further discrimination was

made between whether the articles were theories and experimental findings, or methods and measurements. This produced eight terrains (see Table 1). At the most microscopic level were studies concerned with factors and processes of cognition and learning. Methods at this level included the evaluation of learning and performance. In the second category, instruction, teaching goals and factors and the interaction of instruction and cognition were focal topics. Methods at this level were concerned with the effects of different teaching methods, the training of teaching assistants, and the evaluation of teaching. At the third level, student characteristics including achievement and development factors were prominent, and methods for selecting and upgrading students were found. At the most global level, the organization and operation of the university, the principal topics were staff development and psychology in the university. The methods at this level dealt with special programs in higher education, and evaluation in and of the university. The boundaries between the levels should be considered permeable: the categorization allowed for an ordered search through the domain of psychological contributions to higher education, but was not intended to produce duchies within it. Moving from molecular to molar frames of reference, however, traced the multi-faceted relationship of psychology to higher education.

Table 1

Areas of Psychological Contributions to Canadian Higher Education

	Research Findings	Methods
Cognition and Learning	n = 22 Abstraction/Concreteness/Imagery Cognitive organization Cognitive operations	n = 9 Evaluation of Learning Grades Abilities Kinds of evaluation
Instruction	n = 9 Goals and competencies Instruction and learning	n = 36 Teaching methods Evaluation of teaching
Student Characteristics	n = 13 Social characteristics Student achievement Moral development	n = 7 Selection methods Upgrading programs
Organization and Operation	n = 6 Staff development Psychological services in the university	n = 12 Program evaluation Programs Research University education

n: number of articles found.

Cognition and Learning

Three themes recur in the literature on cognition and learning
in higher education. The first concerns modes or kinds of learning
materials and their effect on learning, the second, the organization
of memory and cognitive structure; and the third, cognitive operations.
A considerable amount of research has been done by Canadian psycho-
logists on the differential effects of concrete and abstract learning
materials (Humphreys & Yuille, 1973; O'Neill & Paivio, 1978; Runquist
& Blackmore, 1973; Yarmey & Sayer, 1972). The research consistently
supports the greater effect of concrete materials or presentation
on recall. For example, Humphreys and Yuille found that concreteness
increased the retrieval of nouns from memory, while in the Yarmey
and Sayer experiments, concrete drawings of noun concepts done by
students facilitated recall. In conjunction with the question of
concrete versus abstract materials, the effect of imagery has been
studied. Although noun phrase concreteness produced greater reco-
gnition and recall, verb imagery did not in a study by Yuille and
Holyoak (1974). Subjects who were high in imagery ability produced
images and words faster than those who were low in imagery ability
(Ernest & Paivio, 1971). Instructions to create a mental image of
pairs of pictures or words resulted in greater recall than did
instructions to repeat the stimuli (Yarmey & Barker, 1971). This
research suggests that the mode of learning materials affects learning,
a finding of some import in the planning of instruction. For example,

in science courses, there is a greater tendency to use concrete or imaginable concepts than in the social sciences (Donald, 1980). Learning could be facilitated by the use of concrete examples or by images.

The organization of information and the effects of a cognitive structure are also relevant to learning in higher education. We know that a primary request students make of their professors is for analysis and synthesis of the subject matter, and what professors want of their students is that same ability to organize information in a meaningful way. One of the most important factors guiding cognitive organization is the use of similarities. In one study, students who used similarity rather than difference as a basis for understanding complex concepts perceived the attributes of the concept as being more closely related (Cochran, 1976). In another study, context was shown to have a generalizing effect on judgment rather than to cause a meaning shift (Lamarche, 1977). Context was therefore used as a basis for similarity thinking. Categorization has been shown to be influenced by a number of factors, the most important of them being the centrality of an instance, that is, the degree of semantic match between an example of a concept and the concept itself (Green & Cochran, 1978). The number of examples and the intensity or extremity of rating also influence categorization. These findings only begin to lay bare the mental operations we use when we organize information.

The effect of conceptual structure on students has also received

attention. Reasoning has been found to depend upon generalization procedures, such as using a hierarchy (set-subset relations) or using induction or probability reasoning (Reich, 1974). Courses in different disciplines demand different kinds of cognitive structuring because of the kinds of relationships found between major concepts in the course (Donald, 1980). The kind of conceptual structure that a student has affects the student's willingness to expose himself or herself to discrepant information (Sandilands, 1974). Thus, not only does the research provide insight into the potential complexity of cognitive organization, but also the recognition that cognitive structure affects student learning behavior.

A particular case of cognitive organization research in Canada centers on second language learning. Bilinguals' organization patterns seem to be similar in their two languages, although language has a stronger effect than semantic category (Taylor, 1971). Students using their second language were affected by casual or formal speaking situations; familiarity with their own second language directed their ease and thus how positive their evaluation was of the person to whom they were speaking (Segalowitz, 1976). In this instance, context and cognitive structure interacted to affect evaluative behavior.

Cognitive operations or information processing form the third theme in the research on cognition and learning. Instead of approaching cognition in terms of semantic context or images stored in the brain, these researchers treat remembering or thinking as an operation in

which memory consists of techniques for generating or recreating events instead of the objects or events themselves (Kolers, 1974). Students not only remember previously read sentences semantically, they also retain detailed information about pictorial aspects of the sentences for lengthy periods. This suggests that two kinds of processing occur when students learn. In an attempt to distinguish between two types of cognitive processing, simultaneous or holistically and spatially organized, versus successive, that is, temporally organized (rote) learning, Vernon, Ryba and Lang (1978) analyzed university students' abilities by multiple factor analysis. They found some support for rote or successive processing, but found that rather than a general simultaneous processing factor, there were several factors which described the students' abilities. The implication is that university students have a set of abilities or cognitive processes.

Cognitive processes are affected by external factors as well. Hartsough (1975) found that associative but non-meaningful connections between words affected recall, which suggests that contiguity has an effect on suppositions of semantic relatedness. It would be particularly important to be aware of this tendency to err in programs where diagnostic or subjective evaluation procedures are taught. Subliminal stimuli have also been shown to have an effect on the learning of concepts when the subliminal stimuli are symbolic but not when perceptual (Leclerc & Freibergs, 1971). Both of these

studies point to the effect of interference or context on cognitive processes. Context and mode are important variables in learning and instruction, and their interaction with cognitive structure poses some interesting questions for higher education.

Evaluation of Learning

Research on the evaluation of learning in higher education is concerned with grades, student abilities, the factors which affect evaluation and the effects of different kinds of evaluation. Recent attention has been paid in many Canadian universities to grading systems and their meaning. The change in the usage of grades, from a normal curve to a mastery paradigm, has resulted in the loss of the average "C" and a demand for more explicit criteria of what an "A" or a "B" represents. There has been a move to rationalize grading systems and to make them more understandable across Canada. Since Taylor's (1977) ____ e on different grading systems among Canadian universities, clarifications have been made to the grading systems within and across several universities. Mason (1978) suggested a method of grading which takes into account the difficulty level of a particular test so that marks can be assigned more consistently. Work on grading procedures is of major practical import in higher education: the assignment of grades is one of the most contentious issues. Within the university, however, we need greater sophistication in understanding what a grade means.

The measurement of student abilities often consists of

validations of standardized tests on Canadian students. The studies

provide us with normative data on the Canadian university student's

abilities, frequently with a built-in comparison to the American

student. The study skills of a Canadian university group have been

tested in this manner (Thompson, Reberg & Uhlemann, 1978), as has

a creativity scale (Taylor & Fish, 1979). This is an area which

could provide us with a baseline for understanding the background

abilities of our students, a <u>sine qua non</u> for determining how much

has been learned and how our students develop in the university.

Factors which affect the evaluation of learning include goals,

learning conditions, and different evaluation procedures. Do goals

affect performance? University students responded to higher goal

levels on some tasks (Bavelas & Lees, 1978). Providing goal levels

caused variations in the quality as well as the quantity of responses:

there appeared to be a trade-off between quality and quantity. In

a study of an undergraduate thesis-research course, the clarification

of goals and of the evaluation procedure produced a better approxi-

mation of the conditions under which graduate work and research are

done (Furedy & Furedy, 1978). Students were expected to work within

a research-publication paradigm. Grades were used for each component

to provide academic significance. The simulation produced tension

but placed responsibility for learning clearly on the student. Self-

evaluation was more accurate where students were given specific

guidelines or feedback on their performance (Carr, 1977). The guide-

lines also improved performance. There has also been work done on

validation procedures to ensure that self-evaluation has taken place according to instructions (Bellerose, Bégin, Frenette & de Montigny, 1980). These relatively innovative approaches to evaluation offer direction for the future: they delineate criteria for success, with the understanding that evaluation procedures affect the amount and kind of learning that will take place, and they take account of the formative role of evaluation in student skill development. Among more traditional modes of evaluating learning, third and fourth year Canadian university students considered that preparation for an in-class examination or take-home examinations provided them with better learning opportunities than preparation for writing a paper, research proposal, or annotated bibliography, for presenting a seminar, or for bi-weekly quizzes or oral examinations (Foth, 1975).

The evaluation of student-learning is an area where wide differences in approach occur in the university. While in some corners a battle rages over the meaning of a grade, in others, making evaluation more meaningful and useful is focal. This is an area in which university policy and the meaning of an education require greater consideration.

Instruction

Far more methods exist than ▮▮▮ch findings on instruction in higher education. The findings, however, are of considerable scope. Two papers dealt with the goals and competencies of teaching at a general level. Morin (1976) reflected on the goals of university

teaching and concluded that a humanistic approach is a prerequisite for the university teacher, but that the most important quality of a professor is knowledge or competence in the discipline. In the other paper, focussing on teaching competencies was seen as a way of rationalizing the teaching act and integrating theory and practice. The author called for an analysis of teacher roles as well as an understanding of values and the use of rigorous evaluation procedures (Magsino, 1979). Although the article addressed the context of teacher education, its suggestions have considerable applicability in the university setting generally.

In a survey of over one thousand Canadian university graduates from 1958, 1963, and 1968, Sheffield (1974) sought the characteristics of effective teaching by asking the graduates to comment on the characteristics, qualities, methods and procedures which identified the professors they named excellent teachers. From these an overall pattern was produced and comparisons were made between universities, disciplines, and course levels. The characteristics closely matched findings from other English-language countries and confirmed a general list of good teaching characteristics. Those most frequently mentioned were: subject mastery; well-prepared lectures; subject related to life; students' questions encouraged; and enthusiasm for subject.

Research on teaching in Canadian universities yielded findings about factors affecting teaching. Sullivan (1974, 1975) pointed out

the importance of the characteristics of the learner, the character-
istics of the subject matter, and time as variables in university
teaching research. He found that these all had major effects on
learning outcomes. When two kinds of instruction were used to teach
problem-solving skills, it was found that the different methods,
provision of rules or demonstration, had different effects on
specific skills (Berg & Stone, 1978). Students were able to profit
more from being given rules than by a demonstration of problem-
solving behaviors in problem definition, but the demonstration
was more effective in facilitating the generation of alternatives
and in choice behavior. In a study of creativity, students who
were provided with a list of alternatives produced higher scores,
however, a grouping of the alternatives had no effect (Riverin-
Simard, 1977). The effect of instruction on cognitive structure
has been studied by Traub and Hambleton (1974) and is the subject
of my current research. Traub and Hambleton measured how closely
students judged statistical course concepts to be related before
and after a course. They found that instruction produced a more
highly organized and smaller cognitive structure than existed before-
hand. In the first course to be analyzed in my study of the
development of students' cognitive structure, students whose cognitive
structures were more consistent with the professor's also were higher
achievers in the course. The important variables which affect
teaching outcomes have just begun to be delineated.

Teaching Methods

A variety of teaching methods have been written about. Many are concerned with forms of individualized instruction and several pertain to professional training, particularly in education. How to improve lecturing is dealt with by Furedy (1979) who discusses the organizational and presentation aspects of the method as well as ways of systematically improving lectures. Within the realm of individualized instruction, audiovisual and computer assisted instruction in medicine have been compared, personalized instruction was reviewed, and a course taught by learning contract was described (Gagné, D'Ivernois, Parent & Marquis, 1976; Castonguay-Leblanc, 1977; Demers, 1978). Goldschmid and Goldschmid (1972), Shore (1975) and Donald (1977) explored the components of individualized instruction with the aim of aiding the professor to personalize learning in the university.

Self-instruction with frequent feedback has proven successful in the practical training of teachers (Allard, 1977). The integration of theory and practice in teacher training has been discussed and methods for accomplishing this integration have been tested (Allen, 1976; Cantin & Chené-Williams, 1978; Clifton & Covert, 1977). In response to studies which showed a decline in self-concept due to student teaching experiences, Gregory and Allen (1978) explored the effects of a teaching practicum and found that although self-concept declined at first, it later recovered with longer continuous teaching

experience under conditions which provided a high level of support.
More formal education was found to be related to student teachers
having enlarged perspectives, i.e., being more broadminded (Emerson,
1977). What is of particular interest about research on the educa-
tion of teachers is that the issues contended with, such as self-
instruction or the integration of theory and practice, are core,
issues in lifelong learning which are rarely broached elsewhere in
higher education.

Several divergent topics in university instruction are worthy
of note. One concerns the attempt to define affective teaching
objectives such as students' attitudes and values to be gained
(Gingras, 1975). Another concerns the psychology of teaching in a
particular discipline, music (Pedersen, 1977). A third poses the
dilemma of Canadian content in the culturally sensitive area of
social psychology (Sadava, 1978). Each of these articles provides
insight on less central but still salient factors to be considered
in higher education instruction.

A series of articles has centered on the training of teaching
assistants in Canadian universities. A survey of teaching assistant
programs across Canada shows a variety of methods being used (Marx,
Ellis & Martin, 1979). A training program based on the components
of effective teaching resulted in better teaching attitudes and
better student attitudes, perceptions, and achievement (Martin, Marx,
Hasell & Ellis, 1978; Marx, Martin, Ellis & Hasell, 1978). The move

to economize in higher education may make programs like this of
high practical significance since teaching assistants may increasingly
be called upon to aid overburdened faculty.

Evaluation of Teaching

An entire issue of the Canadian Journal of Higher Education and
a CAUT monograph have been devoted to the evaluation of teaching.
The monograph, If Teaching is important . . . the evaluation of
instruction in higher education (Knapper et al., 1977), covers teaching
evaluation from definition to the design of student rating questionnaires. Components of the evaluation of teaching, including student
learning, self-assessment and administrative evaluation, as well
as discussions of university goals and academic functions, provide
a framework for viewing the evaluation of teaching. A particularly
useful chapter for the university professor or department contemplating
teaching evaluation is that of Nadeau, who reviews the variables
affecting the validity of student ratings. The issue of the Canadian
Journal of Higher Education is devoted more to methods of evaluation
although two articles by Geis (1979) and Pascal and Davey (1979) deal
with the purpose and politics of evaluation. Parent (1979) discusses
the role of a university pedagogical service in course evaluation,
Cranton (1979) describes the system developed at McGill University,
and Dowdeswell and Good (1979) portray a case study of a departmental
evaluation. The journal also includes a bibliography of the evaluation
of instruction (Davey, 1979).

Research on the evaluation of teaching has been far-reaching in Canada, although relatively little has been published in Canadian journals. Leibu (1976) provides us with a sensitive analysis of the context in which the quality of university teaching is evaluated. Scales for assessing teaching and designs for validating teacher rating forms have been studied by Canadian researchers (Das, Frost & Barnowe, 1979; Leventhal, 1975). A series of publications by Leventhal, Perry and Abrami deal with factors affecting student ratings, and Murray (1979) has reviewed the research in this area, a considerable portion of which he is responsible for. In a review of research on college teaching, Knapper (1980) draws attention to the wide body of research on student ratings done in Canada. This covers work on the reliability of teacher rating forms and their validity, comparisons of ratings by students and peers, the relation of ratings to measures of learning, and factors affecting the validity of ratings such as student expectations and the instructor's teaching reputation. This is probably the most intensively covered area of instructional research. The principal findings are that different ratings on the same professor are highly correlated whether different forms are used or ratings are taken at different times of the year or over successive years (Murray, 1972). The correlation between student and peer evaluations is less clear as it is between ratings and course achievement. Students who choose their instructor on the basis of teaching reputation rate the instructor higher

(Leventhal, Abrami & Perry, 1976).

Adjunct to the teaching evaluation process is work associated
with the improvement of teaching. Studies by Donald (1978) and by
Foster and Nelson (1980) point to the felt need among university
professors to improve their instructional procedures and the
evaluation of student learning. The variety of approaches to ins-
tructional improvement across Canada were documented by Donald and
Shore (1976) in their Annotated index to pedagogical services in
Canadian colleges and universities. These approaches included
evaluation and course improvement consultations, workshops, publi-
cations, and further research in the area. Those methods which
were given highest priority in the Foster and Nelson survey were
workshops on teaching techniques with outside consultants and speakers,
and the provision of more team teaching opportunities.

Student Characteristics

Research findings about university student characteristics
concerned questions of the social and personality characteristics of
university students, student achievement, and moral development. The
social and personality characteristics studied included national
identity, student drug use, the effect of physical attractiveness
on expectations, the meaning of pornographic stimuli and sexism in
the university: a hodgepoge of personal attributes, but no less
interesting in terms of the light the articles shed on the Canadian
university population. Canadian students at the University of

Saskatchewan identified strongly both with the country as a whole and with the Prairies (Morse, 1977). Contact with foreigners, travel within Canada, and exposure to Canadian symbols made them more conscious of being Canadians. Student drug use, a topic of high salience during the early seventies, was found to be associated with lower expectations of academic recognition (Sadava, 1971). Drug users showed higher expectations for personal independence, more positive attitudes toward drug use, greater tolerance of use and greater social support for use (Sadava, 1973). Student teachers rated their pupils as more able if they were physically attractive (Clifton & Baksh, 1978). Students applying for graduate studies in psychology did not appear to receive recommendations which were sex-biased (Henderson, Briere & Hartsough, 1980). Far more letters were written by male professors, however, and women professors wrote longer letters which included more references to personality attributes and to goal orientation, suggesting an advocacy effect. College males rated pornographic materials negatively, that is, as bad, unpleasant, and harmful, but also as active, hot, and stimulating (Ware, Brown, Amoroso, Pilkey & Pruesse, 1972). This scattered set of findings about student characteristics suggests that although students have been the subjects for much experimentation in psychology, their characteristics have not been studied in any systematic way.

Student achievement has received no more comprehensive study. Learned helplessness, in which students become apathetic or less able

because they fail to achieve after working hard, has been investigated
by Perry, Leventhal, Abrami and Deekins (1978) and by Sergent and
Lambert (1979). Although Perry et al. did not get conclusive
findings, Sergent and Lambert found, that uncontrollability of the
situation was not a necessary or sufficient condition for producing
helplessness but that failure or learned incompetence is a better
way of describing the phenomenon. Students who were more depressed
tended to attribute failure to more personal, stable, and global
causes, and where failure was attributed to the lack of an important
ability, the greater was the depressive effect following failure
(Zemore & Johansen, 1980).

The development of moral behavior and judgment has been the
focus of several researchers. Although cognitive factors have been
demonstrated to parallel moral thinking, Percival (1979) questioned
if different forms of motivation or incentives would also affect
behavior. University students at different levels of moral develop-
ment responded to the predicted incentives for task performance.
The results suggest giving greater attention to motivational factors
when moral development is investigated. In a study of the relation-
ship between levels of moral judgment maturity and locus of control,
it was found that advanced moral reasoning was related to the
perception of having control over matters (Connolly & McCarrey, 1978).
Male students tended to perceive themselves as having more control
socio-politically, while female students tended to perceive themselves

as having more control globally. When students were given informa-
tion about research into bystander helping in emergency situations,
they responded faster to an actual emergency situation (Rayko, 1977).
Students who were alone were faster and more likely to intervene than
students in the company of a non-responding companion. Students'
moral reasoning was also found to be related to the tendency to
support student activism in the university (Quarter, 1974). Students
with principled (advanced) reasoning were more likely to be anti-
authoritarian and students with conventional moral reasoning were
more likely to react against the student movement. These studies
suggest that different incentives, knowledge, and a sense of control
affect students' moral behavior, and that student activism and
advanced moral reasoning are connected.

In summary, research on student characteristics appears to
be disjointed and spotty, although that on moral development appears
more coherent. Student attributes and achievement variables merit
greater and more consistent study. Can we suppose anything about
the outcomes of a university education if we do not understand the
nature of our students?

Methods of Student Selection and Preparation

Some methods of student selection and preparation deserve
attention. An investigation of six different selection criteria
for admission to university: open admissions; interview, teacher
recommendation; Grade 13 academic achievement; SACU tests, and

traditional admission based on interim Grade 13 results, showed
that Grade 13 marks, SACU scores, teacher recommendations and
personality test results correlated with final first year GPA
standings (Pollock, Bowman, Gendreau & Gendreau, 1975). More
students who were interviewed decided to attend the university,
and open admissions students who did not have satisfactory Grade 13
results performed in line with other groups. Results from the
Tests of General Educational Development for non-high school
graduates have been found to be good predictors of success in
colleges and universities (Ayers, 1980). Nadeau (1977) found,
however, that admissions criteria did not differentially affect
graduation or perseverance in the education profession. This kind
of result was also found by Toukmanian (1978): admission variables
were essentially ineffective in predicting student teaching perfor-
mance. The best single predictor of academic performance was the
pre-education GPA. A biographical inventory was tested and shown
to have predictive validity, particularly on the basis of the GPA
criterion, but also of academic and practice-teaching performance.
In an attempt to determine whether selected personality and cognitive
complexity scales could be used to predict the academic stability
of university students, Corfield and Ogston (1973) compared the
scores of over 1000 first-year university students with their progress
through the first year. Students who remained in university tended
to be somewhat more introverted and felt more comfortable in a.

structured situation than those who did not remain. Students who
changed faculty appeared to feel more comfortable in unstructured
situations than those who did not change. The studies on student
selection criteria suggest the possibility of successful open
admissions policies but also point out that grades are the best
predictors of student success. The academic stability study and
the findings on student activism and moral development paint a
somewhat surprising picture of the university student personality.
Is the typical university student an introverted, achievement-
oriented individual operating with conventional moral reasoning?

Two upgrading programs appear to have been of benefit to
selected groups of students, one in Newfoundland which followed
students who needed some remedial help over five semesters (Sullivan
& Wilson, 1980), and the other a remedial tutoring and learning
skills program which enabled Canadian Indians to achieve academic
success (Walker, 1977). Where specific study skill sessions were
integrated into the course work, students demonstrated performance
superior to those who received tutoring or assistance on a haphazard
basis. These studies suggest that given the opportunity, students
can benefit from remedial and study skills programs in the university.

University Organization and Operation

At the most global level of psychological contributions to
higher education are staff development programs and psychological

services in the university. Staff development programs are often
heavily oriented toward instructional development but their scope
extends to professional and organizational development. Good (1975)
points out the triangular relationship in the university between
orientation to scholarship in the discipline, the institutional
or societal demands, and student or teaching operations. He calls
for procedures in the university that will allow careful choice to
be made in academic management even though we operate according to
a paradigm of disperse responsibility. In a study of the objectives
and problems of staff development in Western Canadian colleges,
Konrad (1973) found that in-service training, largely devoted to
instructional improvement and professional development, were the
major objectives, with orientation procedures and organizational
development playing minor roles. The problems noted by respondents
most frequently concerned the designing and availability of suitable
programs, staff attitudes which are sometimes change-resistant and
defensive, and fiscal and time constraints. Staff development programs
have been slow to develop because they are not an institutional
priority, but with the increasing need to rejuvenate an existing
staff, more emphasis on staff development could be predicted. The
Ontario Universities Program for instructional development was an
example of the attempt to supply funds to facilitate staff development.
During the 1980-81 academic year at McGill we began a series of
seminars on higher education. Further attempts to clarify the context

of higher education and to make it more meaningful to faculty by dealing with faculty-based educational concerns appears to be a useful direction for faculty development.

Psychology has made specific contributions to the university community. Psychologists have traditionally been involved with remedial and clinical services in the university, but in an attempt at prevention, the psycho-social goals of one institution were studied and then psychologists took on facilitative "out-reach" roles within the university (Waxer & White, 1973). The psychologists acted as consultants in the planning of the academic and social life of individual colleges within York University. The community psychology approach to the university was not only found to facilitate administrative policy-making but also proved valuable in introducing university students to a way of thinking about their living and working environment that they could carry out to the community at large (Waxer, 1974). Psychologists also provide us with models for university programs in their literature. Studies describing admissions criteria, goals and curriculum, and orientation and resources for programs have been documented for school psychology (Paananen & Janzen, 1980), and for a graduate training program in the psychology of sensory deficits (Lambert & West, 1979). The procedures and criteria of program planning could prove to be valuable models for the university community to utilize.

Program Evaluation .

The major methods at this global level of university organization and operation are primarily those of program evaluation. The literature covers four aspects: the nature of evaluation; the evaluation of particular programs; the evaluation of research; and finally, the evaluation of university education itself. The necessity for recognizing values in evaluating and for attending to role relationships are two themes pursued by Toh (1976). He appraises the socio-politics of evaluation and suggests tactics for the greater utilization of evaluation results. Approaches to accountability are reviewed in the context of professional service delivery by Sinclair (1980). Her analysis of how to assure quality through the setting of standards could be usefully applied in institutions of higher education generally. Particular programs that have been reviewed include Quebec's Télé-université (Riverin-Simard & Roberge-Brassard, 1977; Riverin-Simard, 1978), and post-secondary education in a prison (Duguid, 1980). The summarized evaluations of the Télé-université program provide both descriptive information about the population served and recommendations for the operation of such a program. The British Columbia penitentiary program is unique in its attempt to facilitate cognitive and moral development and to translate cognitive/moral growth into changed behavior. Both of these programs provide examples for innovative approaches to higher education.

Psychology serves as an example in another aspect of evaluation in higher education. In a series of articles on the quality of Canadian psychology departments, citation rates, journal publications, graduates placed on other staffs, educational level of the faculty, and staff size have been examined (Buss, 1976; Endler, 1977; Endler, 1979; Schaeffer & Sulyma, 1979). Schaeffer and Sulyma were able to distinguish two groups of measures, one for "real quality," in terms of citations, graduates placed and educational level of faculty. This group of measures showed a high degree of internal consistency. The other group appeared to measure "visibility," indexed by publications, staff size, and percentage of Americans on staff. The various methods were assessed in terms of their stability, face validity, objectivity, and corruptibility, with citations receiving the highest evaluation. Psychologists have also studied Canadian social psychology texts by citations analysis (Perlman, 1979). The methods used in these specific evaluations could prove useful in the assembly of program evaluation devices for higher education.

Evaluation of university education or experience has for the most part been spoken of in undertones. Although questions of the value of a university education have been raised generally in Canada as elsewhere, the issue has not been studied by Canadian psychologists except in two instances. An incisive survey of students' motives for attending university and satisfaction with the experience was completed by 14,000 students at Concordia University (Haccoun &

Breslaw, 1979). The researchers found that the greatest proportion of students (44%) indicated that career preparation was the most important reason for attending university, although a sizeable proportion (34%) considered intellectual development the most important reason. The criteria for evaluation of the university experience were quality of teaching, opportunity to meet others, quality of course content, general university atmosphere, intellectual quality of other students, course availability, and quality of administration. Older students, part-time students, and foreign students gave the university higher ratings than the majority group of young, Canadian full-time students did. Overall ratings showed that the university experience on the average was much as expected, with the greatest variance occurring in ratings of course availability, quality of administration, and university atmosphere.

In a survey of attitudes of psychology students in six Canadian universities toward their university education, Yarmey (1974) found that students were more disposed to consider the purpose of the university to be the advancement of learning than as a base for obtaining wealth, power or other outcomes. Students tended to acknowledge that university experiences contribute to their quality of life, but were not certain that human usefulness is the prime criterion on which social support of university education should be based. They also agreed that the cost or economic benefit of university learning cannot be really measured. These studies suggest directions that could be

taken to more fully understand the meaning of a university education and factors affecting the evaluation of the university. The literature on evaluation in the university provides hints rather than major directions. It would appear that program evaluation is as yet gestating, although some promising genes have been noticed.

Analysis and Prognosis

What does this review of research tell us? The published psychological research showed a multitude and diversity of contributions to higher education. Psychology is currently a very fluid and in ways non-cohesive discipline, and this was apparent in the literature. One would find relatively few cross-citations in the research reviewed. We must also recognize that little psychological research recognizes a national boundary. Canadian research represents a small portion of that done on the university student, on teaching and learning, and particularly on evaluation. Greater potential cohesion would be observed if psychological contributions to higher education were examined in the larger context of North America. Moreover, much of the research would prove relevant and predictive in the Canadian milieu. The research which was reviewed, however, fell readily into categories. Two-thirds of the cited research has been done in the areas of cognition and learning or instruction, with the greatest emphasis on teaching methods and the evaluation of teaching.

Research in cognition and learning focuses on modes of learning

and on the actual processes of learning and thinking. Within psycho-
logy, verbal learning has been a major area of research for the past
twenty years while cognitive science has recently gained precedence.
Research in these areas is significant for what it could do to
improve the learning process in the university. Unfortunately it
has to date had little impact because it operates counter to the
prevailing university belief that learning, if at all a problem, is
a problem for some students, and not for professors. We could
predict that universities will move to a position of greater concern
about students' learning needs in the future. Some funding agencies,
such as the Quebec Ministry of Education, are actively supporting
research in this area. Much needs to be done, however, to provide
not only a coherent body of knowledge, but even baseline descriptive
information about learning processes in higher education. Most of
the work with concrete and abstract learning has not been applied
to knowledge as it is found in university programs. There are few
opportunities taken in the university to study what learning actually
occurs in a course or even what background knowledge students bring
to a course. Furthermore, because knowledge structures are peculiar
not only to a discipline but to the individual professor, a great
deal of careful, specific research must be done to provide answers
to the core questions of what and how university students learn.

The evaluation of learning in the university is in an equally
undeveloped state. Although grades and the effects of different

kinds of evaluation have received some attention, the actual evalua-
tion of learning has not been rationalized because learning goals
and standards have not been set, except in a few accredited professional
programs where this is a requirement. If the work on knowledge
structures in specific disciplines develops, however, it should
provide a base for the evaluation of learning. And if this takes
place and standards can be agreed upon, many of the problems of
grading should be resolved. There is another significant question
concerning the evaluation of learning and that is the purpose or
use, made of the evaluation. Most students have learned by the
time they reach university that grades, the extrinsic rewards of
learning, have greater importance or effect than the knowledge itself.
We have seen that goals affect learning and that students prefer
examinations which provide them with better learning opportunities.
At the same time, university policy tends to deal with grading
systems, which are summative, administrative procedures rather than
formative and learning-oriented procedures. If learning is what
universities are about, then the formative or instructive aspects of
evaluation should have precedence.

Teaching is an area which is closer than learning is to the
prevailing ethos in the university, although it has a secondary rank
to research; and the bulk of the psychological research related to
higher education has been done in this area. Most instructional
research is related to methods, as could be expected since instruction

is a process, and the research is more cohesive than in other terrains. The most significant findings lie in the characteristics of effective teaching detected by Sheffield. Knowing that Canadian university graduates appreciate mastery of subject matter, well prepared lectures and other criteria is highly useful information in evaluating and improving teaching. The effect of different teaching methods on student learning is a relatively untouched but potentially significant area for research. One further area of potential import has been spearheaded in faculties of education: innovative approaches to self-instruction and the integration of theory and practice provide new perspectives on education as a lifelong occurrence and suggest the skills that need to be developed. The evaluation of teaching has been most written about, primarily on the use of teacher rating forms, and we can appreciate the knowledge that student ratings of teachers are highly reliable. Convincing professors of their utility is not as easily done: it is not infrequent that psychological findings have a minimal socio-political impact. Universities do, however, appear to be moving in the direction of measuring and re-warding excellence in teaching. Attention to a broader set of evaluation methods and to the developmental consequences of teaching evaluations are directions in which psychological research should be heading. Making teaching evaluation more useful to individual professors and to departments for instructional improvement and curriculum development is also a trend.

Research on student characteristics was culled from a variety
of sources and shows minimal interrelation. The articles point rather
to the expanse of research which could be done to tell us more about
our students. If students complain of alienation it is not surprising
given that we know so little about them. The learned helplessness
or learned incompetence research appears promising, and the research
on moral behavior has social significance. I found myself asking
where in the university a base could be found to provide for more
coherent and systematic study of the university population. Learning
centers or student services come to mind as potential sites, but in
spite of the obvious significance to a psychologist of "knowing
one's students," I doubt if research of this kind would be a suffi-
ciently high priority in any given university. The studies on methods
of student selection and preparation give hope, however, that atten-
tion is being paid to some student groups and how to accommodate them
in the university.

' Psychological contributions to the organization and operation
of the university are specific rather than global. One could suppose
that psychologists would have studied the organization of the univer-
sity but it may be that the university is too diverse or anarchic to
be examined as a social institution. The contributions that psychology
has made, however, are real and clearly useful. Staff development
has been supported to some extent in Canadian universities and could
be expected to increase as the professoriate stabilizes. The

innovative use of psychologists as consultants in the planning of
the academic and social life of one university provides an example
of a significant practical contribution of psychology to higher
education.

Program evaluation is the last area of psychological contri-
bution to the university. The universities have been slow to adopt
the values of accountability and information-based decision-making
that underlie the process of program evaluation, perhaps because
in the university these values are considered to be inherent rather
than open steps to be taken, or because a university considers
itself to be the final arbiter rather than a social organization
which must display good government. How to do program evaluation
has received little attention to date, although certain universities
like the University of Alberta have instituted a program evaluation
system and more universities are recognizing the demand for it.
The delineation of important criteria for university evaluation is
not yet in print, nor are equitable and just procedures. Certainly
this would be a contribution of major significance that is yet to
be made.

Overall, the review of psychological contributions to higher
education in Canada gives us a set of factors which could affect
higher education rather than a set of effects. We have some knowledge
in the areas of cognition and learning and in the evaluation of
learning, but much more to do to make it applicable in the university

setting. The area of university instruction is better studied, and could be fruitfully disseminated. Student characteristics are virtually undocumented in the literature in any systematic fashion, though the research suggests a variety of factors which merit study. Research on the organization of the university and on program evaluation provides hints of steps to be taken. All of the research reported shows potential significance, but the degree of impact is questionable, except in particular cases where psychologists have acted as academic planning consultants. The greatest gaps occur in the ordered or systematic pursuit of a defined research area: the work on student ratings of teaching is an exception to this.

To answer the questions, "What needs to be done?" and "What could be done?" I would respond by setting up an institute for research on higher education which would provide a setting for organized and continued study of three areas. The first would be centered on the problems of student learning and the nature of learning and knowledge. The second would be oriented to the fuller development of faculty and students within the context of a learning community. The third area would be the organization of the university, with special emphasis upon how decisions are made and what criteria and information are used in making them. The university is founded on the axiom of rationality and ought to be able to operate accordingly, without damage to academic freedom and with far greater socio-political strength as a result. In an era of constraints and questioning, the university needs to know itself.

The procedural code for doing the research would include the following suggestions. First, the research should have relevance to the professor. It should be acceptable to faculty in terms of recognizing the professor's perspective, which is often discipline or context based. The research should be portrayed so that the potential consumers of the research findings, the professors, can understand and use it and so that they perceive it to be meaningful. Findings should make a minimal time demand on the professor in order to gain approval; results must therefore be succinct. Finally the benefits should outweigh the costs. This is particularly so in the area of program evaluation, which tends to be tinged with darker reactions, but the final effect of any research in education will depend upon not only predicted cost effectiveness but real advantage.

Appendix I

Journals Reviewed

1973-1980	Canadian Psychologist Canadian Psychological Review Canadian Psychology	31 issues
1970-1980	Canadian Journal of Behavioral- Science	38 issues
1971-1974 1978	Canadian Journal of Psychology	21 issues
1971-1980	Canadian Journal of Higher Education	24 issues
1975-1979	Revue des Sciences de l'Education	13 issues
1976-1980	Canadian Journal of Education	20 issues

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